

**Kimberly A. Naegele**  
knaegele@bellsouth.net

**McKesson Corporation**

**November 2015 – Present**

**Chief Counsel, Retail Solutions**

Oversee legal support for retail pharmacy solutions within McKesson's U.S. Pharma and Specialty Health division, including the Health Mart pharmacy franchise system and Health Mart Atlas, the nation's largest pharmacy services administrative organization.

**UCB, Inc.**

**April 2008 – October 2015**

**Associate General Counsel**

Lead attorney responsible for providing counsel and strategic guidance to the U.S. Market Access & Pricing group, the Global Strategic Marketing team, and the U.S. reimbursement policy team for a global biopharmaceutical company, with deep knowledge of contracting with payers and purchasers, drug coverage and reimbursement matters, government pricing regulations, and fraud and abuse regulations.

- Provided day-to-day support of market access and trade functions through the negotiation of formulary placement and product purchase agreements
- Spearheaded engagement with the Centers for Medicare and Medicaid Services (CMS), Medicare Administrative Contractors and Carrier Medical Directors regarding a novel coverage issue under Medicare Part B, resulting in a first of its kind coverage determination for a biologic, in-office administered product
- Managed comprehensive review of the company's government pricing function, including a three-year restatement of over 200 NDCs under Medicaid and 340B programs, and the development of policies to memorialize government pricing methodologies

**KING & SPALDING LLP**

**August 2005 – March 2008**

**Associate, Healthcare Practice Group**

**EPSTEIN, BECKER & GREEN, P.C.**

**August 2004 – August 2005**

**Associate, National Health Law and Life Sciences Practice**

**SONNENSCHN NATH & ROSENTHAL, LLP**

**September 2002 – August 2004**

**Associate, Health Care Practice Group**

**U.S. ATTORNEY'S OFFICE, N.D. OF GA**

**June – August 2000**

**Law Intern, Fraud and Public Corruption Division**

**EDUCATION**

**WASHINGTON UNIVERSITY SCHOOL OF LAW**

St. Louis, MO

J.D.

**UNIVERSITY OF ROCHESTER**

Rochester, NY

B.A., Economics; B.A., Political Science; International Relations Certificate (May 1996)

**BAR ADMITTANCES AND PROFESSIONAL MEMBERSHIPS**

State Bar of Georgia

State of Missouri

Member, American Health Lawyers Association