

# Center for Transactional Law and Practice

## TRAINING TOMORROW'S DEAL LAWYERS

Emory Law's Center for Transactional Law and Practice was established to meet the needs of students who aspire to be deal lawyers. Through the Center's Transactional Law Program, students have the opportunity to become financially literate, acquire a strong foundation in business law doctrine, and practice contract drafting and other critical deal skills. Those who want to go further can earn the Transactional Law and Skills Certificate.

Through in-class simulations of complex deals, students in the Transactional Law Program get the chance to experience what being a deal lawyer is really like. The Center also hosts the Conference on the Teaching of Transactional Law and Skills every other year, gathering law school faculty and adjunct professors from around the world for a forum in which they discuss their shared experiences, best teaching practices, and future challenges.



**572**

STUDENTS HAVE GRADUATED WITH THE CERTIFICATE SINCE THE PROGRAM'S FOUNDING (AS OF 3.20.21)



**293**

STUDENTS ARE ENROLLED IN THE CERTIFICATE PROGRAM



## NEGOTIATION TEAM

IN 2020-2021, THE EMORY TRANSACTIONAL LAW PROGRAM NEGOTIATION TEAM SENT 16 TEAMS TO 11 COMPETITIONS INVOLVING NEGOTIATION OF COMPLEX CORPORATE, HEALTH CARE, AND SPORTS TRANSACTIONS.

*"Simply put, our mission is to prepare students to become top-notch transactional attorneys."*

**SUE PAYNE**

WILLIAM AND JANE CARNEY PROFESSOR OF TRANSACTIONAL LAW AND PRACTICE AND EXECUTIVE DIRECTOR, CENTER FOR TRANSACTIONAL LAW AND PRACTICE

## The Certificate Program

Since its founding in 2007, the Transactional Law and Skills Certificate Program has grown exponentially.

Led by Executive Director Sue Payne and Assistant Director Katherine Koops, the Center engages more than 40 expert practitioners to teach as adjunct professors in the Transactional Law Program along with Emory Law faculty.





*“People usually have to learn transactional law on the job. But at Emory I took courses and was given instruction in the tangible skills I use on a day-to-day basis.”*

DANNY BERGER 09C 14L

ASSOCIATE, WATSON FARLEY & WILLIAMS



## THE CURRICULUM

The integrated Transactional Law and Skills Certificate curriculum consists of courses that build upon each other, culminating in a capstone course or transactional law externship.

To earn the Certificate, students must take five foundational courses and three skills courses (Contract Drafting, Deal Skills, and either a capstone simulation course in which students play the lawyer in a transaction, or a transactional law externship). Many students not seeking the Certificate also find these courses invaluable. Each year, the Center offers approximately 18 sections of Contract Drafting, 10 sections of Deal Skills, and 10 different capstone courses.

### Foundational Courses

Business Associations  
Accounting in Action/Analytical Methods  
Fundamentals of Income Taxation  
Corporate Tax/Partnership Tax  
Corporate Finance/Real Estate Finance

### Skills Courses

Contract Drafting  
Deal Skills  
Capstone Courses

- » Commercial Lending Transactions
- » Commercial Real Estate Transactions
- » Complex Restructuring and Distressed Acquisitions in Chapter 11
- » Corporate Practice
- » The General Counsel in Negotiated Transactions
- » Intellectual Property Transactions
- » Mergers and Acquisitions
- » Private Equity
- » Representing Investment Funds
- » Venture Capital



Learn more: [law.emory.edu/ctlp](http://law.emory.edu/ctlp)